

TESTIMONIALS

“I am very grateful to have had a chance to work with Chai in creating a suitable insurance protection plan that matches his unique requirements. I also want to thank Chai for sharing his valuable knowledge as a mentor. With his guidance and support, I was able to start my journey in real estate investing. I believe Chai is motivated not only to achieve success for his own family, but for his students as well. He is a helper and a kind person. I’m glad our paths have crossed.”

Thomas Chen, Life Insurance Agent

“I met Chai through a Real Estate Investment Forum and he stood out from all the others I met at my vendor’s table. His soft-spoken demeanor and genuineness, combined with his experience, made it clear he was intelligent and had an astute eye for opportunities. When he said he owned over ten properties, I listened very closely. Chai is attentive to a home inspector’s findings and has the team of resources to improve any given property. He sees opportunities to increase cash flow and teaches his students how to best achieve their financial goals.”

Robert Kin, B.A. (Hons), PHPIC, Founder
Superior Home Inspectors

“What impressed me most about Chai the first time I met him was his skill at organizing. At our first meeting, he brought a three-inch-thick folder with all the documents I needed to get him a quick approval. He made my job easy and I made his approval easy. It was a win-win. It is one thing when a customer comes in knowing what he wants; it is another when they know what I need. Chai is a master in human psychology and

interpersonal relationships and that shows in the number of people he has referred to me, who follow his recommendations without question.”

Alexandra Stinson, Mortgage Advisor

“Chai’s down-to-earth real estate investing book is unlike so many others which are often written by real estate ‘gurus’ whose intentions are only to motivate the reader to buy another book, audio or video tape, or real estate course. With Chai, there is no hidden agenda and his book is based on his own experience with real estate agents, sellers, contractors, property managers, and tenants. It is a practical guide for what to do and what not to do, yet it is emotionally warm, articulate, and honest. I recommend this book to all real estate investors.”

Henry J. Serwaczak, Real Estate Investor,
Property Manager, Developer

“If you’re serious about investing in real estate, you must read this book. It will empower you with the tools necessary to become a great Canadian real estate investor. In the book, Chai talks about the importance of finding and valuing your mortgage partner. As Chai’s partner, we have experienced and overcome many roadblocks during the financing process. The saying, ‘two heads are better than one,’ could not be truer in any relationship. No matter what industry you work in or what investment appetite you have, reading Chai’s book will open the door to a new way of thinking, and help achieve success and personal balance.”

Robert Lovatsis, Mortgage Broker,
MOREX | Mortgage Exchange

“Chai is definitely Mr. Research. He makes sure he knows all the ins and outs about every property, sometimes before stepping foot in it. Chai has a strong desire to help people, whether from his native Indonesia, or families who now call Canada

home. He is committed to helping others help themselves. His family have been a pleasure to get to know and service, and I can't wait to see the empire Chai's children will one day take over. As a broker and top one per cent performing agent in Canada, I can truly say he knows his stuff. Well done my friend."

Kristin Cripps, Broker, Your Choice Realty Brokerage Corp.

"I have known Chai and his wife since they came to Canada in 2004. Little did I know then, that one day his passion would become a reality. I had the privilege and honour to edit this manuscript early-on and I was amazed from the start to the end. He is able to write about a complex subject with such clarity and ease. His book is a must-read for anybody interested in owning and investing in property. It is full of wisdom, hindsight, and lessons to be learned not only for property investors, but anyone thinking of running a business in Canada. I wish Chai all the best and on behalf of the Indonesian community, I thank him for writing and publishing this book."

Jusni Hilwan