

## Publisher's Note

One of the pleasures a publisher enjoys is working with authors who are extremely knowledgeable about their subject matter; individuals with honesty and integrity, who communicate in an engaging and relatable way to help others. Undoubtedly, we experienced this pleasure when we partnered with Chai Harjo on his first book, *Down-to-Earth CANADIAN Real Estate Investing*, and are delighted and honoured to have continued our relationship with Chai on this, his second book, *Down-to-Earth CANADIAN Real Estate Success*.

It quickly becomes apparent why Chai Harjo is a sought-after mentor, not only for his vast knowledge about real estate investing, but also for his wisdom in goal setting, and recognizing and overcoming challenges in life. This book takes the nuts and bolts of how to invest in real estate to the next level. If you've ever doubted yourself, been afraid to fail, or wondered "what if," you need to read this book. If you've achieved a level of success, want to leave a legacy, or wondered "what's next," you need to read this book. In his own gentle but forthright manner, Chai leaves no doubt that he believes you can achieve anything you can dream of, and he gives you the tools to get there.

At I C Publishing, we have truly valued the opportunity to partner with Chai yet again, and imagine that he still has much more to share. We know he will inspire you to achieve your dreams and goals, and, most importantly, do so with grace and character, as he has always done.

Sheri Andrunyk  
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Insightful Communications (I C) Publishing  
Committed to Quality Content, Design, and Platform

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